

### Coordinator Manual

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### Welcome to the Bowl-A-Thon!

#### Dear Coordinator:

On behalf of Junior Achievement, we would like to welcome you to the **2018** "Boo-A-Thon" Bowl-A-Thon. Your leadership skills are vital to the success of this event, and we thank you for your time and commitment to Junior Achievement!

#### ▲ Junior Achievement's Purpose:

Junior Achievement's purpose is to inspire and prepare young people to succeed in a global economy. Junior Achievement of Southern Nevada, Inc. is dedicated to improving economic literacy among young people. This year alone, our organization will provide quality in-school and after-school financial literacy programs to more than 20,000 Kindergarten through 12th grade students.

A major source of Junior Achievement's income comes from the annual Bowl-A-Thon. This year our goal is to raise a total of **\$100,000!** 

#### ▲ Bowl-A-Thon Alumni:

The Junior Achievement Bowl-A-Thon has taken on a higher profile to generate additional funds to meet the dramatic demands for more Junior Achievement programs. The prominent companies that participated in making last year's event a huge success are listed on this page.

We thank you for joining this list of prominent companies and ensuring the continued success of Junior Achievement!

#### BOWL-A-THON ALUMNI

Nevada State Bank	AT&T	Bank of America	Citibank
Bank of Nevada	The Cosmopolitan of	BNY Mellon Wealth	CenturyLink
	Las Vegas	Management	
Cox Communications	Deloitte	Ernst & Young	Capital One
Kafoury Armstrong	Lewis and Roca	Expedia	Sams Club
Kids R Kids	Victoire Ventures	The Glenn Group	NV Energy
Chase Investments	Gordon Silver	Caesars Entertainment	Toyota Financial Savings Bank
U.S. Bank	UnitedHealthcare	Barclaycard US	Wells Fargo

### About Junior Achievement

#### WHAT IS JUNIOR ACHIEVEMENT?

Junior Achievement is the largest, fastest-growing non-profit economic education organization in the world. In operation since 1919, Junior Achievement reaches more than 8 million elementary, middle, and high school students in the U.S. and another 1,000,000 students in almost 100 countries worldwide. This year, Junior Achievement of Southern Nevada, Inc. will reach more than 20,000 students in Clark County.

#### WHAT DOES JUNIOR ACHIEVEMENT DO?

By partnering business with education, Junior Achievement recruits volunteers to teach economic-oriented lessons for students in kindergarten through 12th grade. Volunteers make five weekly visits at the elementary level and 8 visits at the middle and high school levels. These hands-on activities supplement the regular classroom curriculum. Volunteers become role models to students, presenting important life concepts through their diverse outside perspectives.

#### HOW DOES JUNIOR ACHIEVEMENT WORK?

Junior Achievement secures the funding and recruits the volunteers to provide programs to elementary, middle and high schools. Corporations, industries, small businesses, foundations, individuals, and others contribute financial and volunteer resources, as do various organizations that also want to invest in the quality of local education.

#### WHAT ARE JUNIOR ACHIEVEMENT'S PROGRAMS?

Sequential, age-appropriate activities are designed for each grade level. This highly-interactive curriculum stresses the relevance of education to the workplace, and helps prepare students for lifelong learning.

- The Elementary School Program includes themes for kindergartners through fifth-graders. The themes extend from 'Ourselves' for kindergartners to 'Our Nation', which compliments the fifth grade curriculum. The programs illustrate how people assume roles as individuals, workers, and consumers in an expanding environment.
- The Middle School Program is for sixth through eighth-graders. It promotes three central themes: the economics of households, the economics of businesses and the economics of the world marketplace. There is a particular emphasis on staying in school, including an examination of the personal and societal impact of not completing a high school education.
- The High School Program focuses on workforce readiness. It prepares young people for their future roles, whether on the job or in continuing their education. Activities are geared toward real-world training through a series of programs that help students develop the knowledge, skills, and attitudes to become productive citizens and workers.

### Bowl-A-Thon "Lingo"

#### BOWL-A-THON

The Junior Achievement Bowl-A-Thon is held annually to assist in generating funds and to help meet the increasing demands for our in-school and after-school financial literacy programs. This year's goal is to raise a total of **\$100,000** in an effort to assist in reaching more than 20,000 Kindergarten through 12th grade students in Clark County.

#### COMPANY COORDINATOR

The Company Coordinator works with Junior Achievement to organize the Bowl-A-Thon within their company. The coordinator will recruit Team Captains, promote the event within their company and keep teams informed of important goals, dates and deadlines.

#### TEAM CAPTAINS

Team Captains will recruit four team members to complete the 5-person team. Team Captains will motivate and monitor the team's progress towards achieving the financial goal.

#### **BOWLERS**

Bowlers may be anyone age 18 or older who is willing to collect funds and be part of the five-person team. A Bowler is usually a company employee, but may be a friend or relative. There is a \$10 non-refundable registration fee required of all Bowlers. For this fee, each Bowler receives bowling lanes for 2 hours, shoe rental and a lucky raffle ticket.

#### COLLECTION OF FUNDS

In an effort to help fund Junior Achievement's economic education programs, each team will have a goal of raising \$500 (\$100 per person).

#### **SPONSORS**

A sponsor is anyone who is willing to make a flat contribution for your participation in the Bowl-A-Thon. Sign up as many sponsors as possible. Team members can ask friends, family, co-workers, vendors, neighbors and acquaintances.

#### **PRIZES**

There will be great games and giveaways at the bowling center. All bowlers will have a chance to participate in the activities and to win some fantastic prizes.

#### DAY OF EVENT

The Bowl-A-Thon will take place on **Saturday, October 20 and Sunday, October 21** at The Texas Station Bowling Center. Team members need to meet at the bowling center 20 minutes before their assigned time.

### Coordinator Checklist

#### August / September 2018:

	Select/confirm date for Bowl-A-Thon event. Booked on first come first serve basis.
[	☐ Estimate the number of lanes you will need (one lane per team of five people) and
	communicate the number to Junior Achievement
[	□ Obtain Letter of Endorsement from "The Big Dogs" for company-wide distribution
[	Recruit other key contacts (i.e., Division Leaders) throughout your firm who can help
	identify Team Captains
[	Recruit Team Captains
	□ Begin publicity for Bowl-A-Thon Kick-Off Meeting for Team Captains
[	Send out company newsletter release and distribute flyers everywhere
[	Remind Captains to attend the Team Captain Bowl-A-Thon Kick-Off Meeting <b>Wednesday</b>
	August 29 (Required for all captains and coordinators)
	Distribute Team Captain Packet to any captain that was unable to attend the Kickoff
Į	Promote the website for registration and marketing needs:
r	https://secure.qgiv.com/event/2018boo/
	Promote sponsorship ideas, employee group challenges, internal contests, etc.
	Motivate team to raise money
	Begin tracking teams registered and fees from Team Captains  Make auto teams are registered enline by September 25
	<ul> <li>Make sure teams are registered online by September 25</li> <li>Monitor teams' progress toward overall company dollar goal (information on website)</li> </ul>
l	☐ Monitor teams' progress toward overall company dollar goal (information on website)
October	2018:
	Lane ads due to Junior Achievement <b>by October 6</b>
[	□ Motivate teams to raise money
	☐ At the latest, collect envelopes from Team Captain by October 19.
	You are able to turn in completed envelopes at Bowl-A-Thon.
	However, if everything is collected earlier, you can submit to
	Junior Achievement early.
	Julior Achievement early.
Week of	Bowl-A-Thon:
[	Confirm with Junior Achievement the final number of lanes needed
[	□ Confirm with Team Captains the date, location and time of bowling
[	□ Deliver company banner to Junior Achievement by <b>October 15</b>
Dowl A T	han Dovil
DOWI-A-I	hon Day!!
[	Arrive at Bowling Center 20 minutes early
	Check in at the registration table
[	□ Have fun!
Bowl-A-T	hon Wrap Up:

□ Distribute prizes to bowlers. Prize certificates will be sent to the coordinator

approximately 3-4 weeks following the event.

## Team Captain Tracking Sheet

This form is designed to help you keep track of the basic information regarding your Team Captains throughout the Bowl-A-Thon. You do not need to turn it in to Junior Achievement.

Team Captain	Phone Number	Team Registration	Envelope Collected	Team \$ Raised	Prizes Delivered
Cupium	110211501	14001011411011	Concords	100000	Z GALVOI GG

## Successful Recruiting Ideas (To Recruit Team Captains)

Get The BIG DOGS Behind You! Plan your event and secure top management's support.

Overworked, But Very Appreciated! You may want to recruit an assistant or co-coordinator to help ease the load.

**Everyone Likes To Read!** Arrange for articles to be regularly placed in your company's newsletter.

**Payroll Flyers!** Place an eye-catching Bowl-A-Thon message in everyone's payroll envelope.

**Bowl-A-Thon Spirit Rally!** Make a list of top prospective Team Captains and invite them to attend an informative meeting. Junior Achievement will be more than happy to come and help you with your meeting.

You're The One & Only! Be seen and heard throughout your company! Use incentives and themes to get attention and make it fun.

Let the Fun Begin! Challenge and encourage friendly competition between departments, branches or locations. Provide incentives at different stages of the timeline. Some contests can include: (1) bowler or team who raises the most money; (2) the team with the highest average money raised per bowler; (3) an incentive for all bowlers who raise over \$100; (4) employee group to raise the most money or has the most teams.

**Beat'em!** Challenge another company in your industry or any company of comparable size.

Never, Never Let Up! Hang posters, send memos, faxes, e-mail messages, leave voice mail messages and put up bulletin board reminders.

**Follow Up!** Offer to help keep Team Captains up-to-date with their timeline. Variety and timing are crucial. Don't let their enthusiasm slow down. Mare sure they understand your deadlines.

**Family Affair!** Encourage employees to get their family, friends, vendors, etc. involved. Everyone is welcome!

### Sample Recruiting Letter

### (To Recruit Team Captains)

Date

Ms. Ima Bowler 123 Gutter Ball Lane Las Vegas, Nevada 89000

Dear Ima:

Warmest Regards.

It's time to get out of the office, grab your family and friends, and get into the alley...bowling alley that is! We are currently making preparations for the Junior Achievement Bowl-A-Thon. It promises to be one of the biggest and best events of the year!

I am sending this letter to give you the first opportunity to become a Team Captain of your own Bowling Team for this special event. Junior Achievement is offering fantastic prizes this year! Fortunately earning prizes in the Bowl-a-Thon really has little to do with actual bowling skills, but instead, with the ability to raise money and to motivate your Team Members to raise money for Junior Achievement. Bowlers may begin earning prizes by collecting a minimum of \$100 in donations, as always, there are extra incentives for you to earn as a Team Captain.

Junior Achievement of Southern Nevada, Inc. will reach thousands of area youth in grades kindergarten through twelfth grade with their message of economic education and workforce readiness. With one student dropping out of school every five seconds of every school day, that message is more necessary than ever! **XYZ Corporation** has made a commitment to this mission and we hope our employees will join in the crusade.

There will be a Bowl-A-Thon Team Captain Kick-Off on **Wednesday, August 29** at the Junior Achievement office. Please sign and return the bottom portion of this letter to confirm your reservation.

,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Bowl-A	-Thon Coordin	nator
Are you	ır willing to be	a Team Captain for the Junior Achievement Bowl-A-Thon
	YES	NO
Name: .		
Phone:		
Email:		

### Sample E-Mail

### HELPING KIDS EXPAND THEIR VIEW OF THE BUSINESS WORLD ONE FRAME AT A TIME!

#### Dear (Company) Employees:

We have a great opportunity to get involved with the nation's leading provider of economic education programs- Junior Achievement! Junior Achievement dedicates itself to our schools and our children by providing business volunteers the opportunity to bring real life experiences to the subject matter that students are currently learning. Junior Achievement also gives students a hands-on opportunity to explore all facets of the work world including workforce readiness, personal and global economics, the relevance of mathematics in business, the importance of staying in school, and many more practical messages designed to help prepare tomorrow's future workers and community leaders.

#### JOIN JUNIOR ACHIVEMENT IN THE FAST "LANES"!

The annual Junior Achievement Bowl-A-Thon is right around the corner . . . and no, you don't have to be a great bowler to be successful. All you need is enthusiasm! This year, we anticipate hundreds of business executives and other friends of Junior Achievement to get together at The Texas Station Bowling Center to raise funds for Junior Achievement . . . and have a GREAT time.

#### GOT A LITTLE TIME TO "SPARE"?

The date is set for **Saturday, October 20 and Sunday, October 21**. Simply volunteer to be a part of a five-person team, secure at least \$100 per bowler in donations from friends, family, neighbors, colleagues, acquaintances, vendors, etc. All contributions are tax-deductible. There is a \$10 non-refundable registration fee for all bowlers. The registration fee covers: lane fees for two (2) hours of bowling, rental of a pair of stylish bowling shoes, and a "Get Lucky" ticket.

#### THE "BOWL" GOAL

The (Company) goal is to have (#) teams participate in the Junior Achievement Bowl-A-Thon. (#) Team Captains are needed. Team Captains are responsible for recruiting and motivating four (4) additional bowlers to complete their team.

#### PRIZES TO "BOWL" YOU OVER

There will be Prizes, Prizes and more Prizes. All bowlers have a chance to win great prizes throughout the Bowl-A-Thon! The more money you raise . . . the better chance you will have at winning more prizes!!!

#### BE A "ROLL" MODEL

If this sounds like it's right up your "alley", call (Company Coordinator's Name) or the Junior Achievement office @ 888-0511.

### Successful Fundraising Ideas

#### ASK AND YOU SHALL RECEIVE!

Don't let the thought of someone saying "no" stop you from asking for a pledge. Simply ask 10 people for \$10 - parents, siblings, significant others, bosses, friends, neighbors, co-workers, etc.

#### CONNECTIONS, CONNECTIONS, CONNECTIONS!

Some of the most successful bowlers get their big bucks by asking vendors and suppliers to support them (see sample Vendor Request Letter).

#### INTERNAL RAFFLES & AUCTIONS!

Go through your company "goodie closet," or ask company employees to donate items. Sell tickets for an internal raffle, or auction off the items to the highest bidder.

#### CASUAL DAYS!

Create several casual days for all employees with a fee of \$10 - \$20 to participate. Split proceeds among bowlers or put towards a corporate sponsorship.

#### FRONT ROW PARKING!

Sell the boss's parking space for \$10 - \$25 per week until Bowl-A-Thon.

#### FOOD FOR THOUGHT!

Host an all day bake sale in the employee lounge or a lunch time cookout in the parking lot for co-workers and neighbors, to raise additional dollars.

#### DOUBLE YOUR MONEY!

Many companies offer a "Matched Giving" program, where they match the amount given by an employee.

#### THE POWER OF TEN!

Ask ten people for \$10! It's that easy!

#### IT'S PAY BACK TIME!

Who did you give money to last year? It's time for them to support your cause.

#### FREE FRIDAY!

Give comp time or a "Free Friday" to the employee or team raising the most amount of money.

**CANDY SALES!** Order candy from See's Candy to sell to employees, customers, friends or family. Contact Junior Achievement for more information on candy sales.

### Sample Sponsor Letter

When asking for a donation, for some, face-to-face contact can be uncomfortable. Instead, try sending a letter. We recommend you also enclose a postage-paid return envelope to make responding to your letter as easy as possible.

Date

Ms. Jen Smith 123 Very Giving Way Donation City, NV 89000

#### Dear Jen:

If you are like me, you may receive many requests for charitable contributions each year. You may want to be generous but few of us have the resources to respond adequately to each one. It takes some thought to narrow down the list of causes of a few where you can make a difference. I have found an organization were I know I am making a difference and which I am proud to support with both my time and money. This organization is Junior Achievement of Southern Nevada, Inc.

Junior Achievement means business. It teaches students the principles of America's free enterprise system through a learning-by-doing approach. Junior Achievement has programs for students from kindergarten through twelfth grade that are helping students to see the socio-economic results of dropping out of school. With a student dropping out of school every five seconds of every school day, this awareness needs to become a very real part of their lives. Junior Achievement is making a difference in our community with programs reaching 20,000 students in Southern Nevada.

On (Date), you will find me at the Texas Station Bowling Center along with coworkers and friends. We will be bowling in Junior Achievement's annual Bowl-A-Thon, raising money to support the work they do for the youth of Southern Nevada. I have pledged to raise a minimum of \$100 and I hope I can count on you to help by writing a tax-deductible check to Junior Achievement for \$10 or more. I have even enclosed a postage-paid envelope to assist you in responding.

Thank you for your time and consideration. Your contribution is truly an investment in the future well being of our community.

Warmest Regards,

Ima Bowler

### Sample Vendor Request Letter

The following is an example of an excellent Vendor Request letter. The letter was written by a Bowl-A-Thon company to one of their vendors. We recommend using it (or parts of it) when applicable.

#### Dear (Name):

On behalf of (Your Company), I would like to personally invite you to make a difference in the life of a young person. (Your Company) participates in activities to further the education of all our bright young people through programs such as (any programs that apply to your company). In an effort to further enhance our service to the youth of our city we are now working hand-in-hand with Junior Achievement of Southern Nevada, Inc. Partnering with the local chapter of Junior Achievement enables our (Your Company) team members to visit classrooms and work with bright, ambitious students who may one day be a (Your Company) partner or may even be a professional working for your great company.

We had great success in our involvement in the 2017 Junior Achievement Bowl-A-Thon. (Your Company)'s "strike force," consisting of almost (# of participants in Bowl-A-Thon), showed off their best form and helped to raise a total of (amount of Company's pledges).

(Your Company) is bowling again in this year's Junior Achievement Bowl-A-Thon. Junior Achievement is a not-for-profit organization that is dedicated to improving economic literacy among our young people. Junior Achievement will provide quality in-school economic education and role models to more than 20,000 kindergarten through twelfth grade Clark County students.

In (Your Company)'s efforts to support this exceptional organization, we are soliciting donations, from those organizations and individuals we work closely with, to recognize their support. I would like to request the support of the (Name of Company you are soliciting) in the continued improvement of economic literacy among young people. The deadline for receiving pledges is (due date). We are asking that you seriously consider making either a personal or corporation donation. Please forward your donations to me at the address listed on this letterhead. If you or your company donated last year, we want to say thanks again, if not please consider a donation for this year.

Should you require additional information, please feel free to contact me at (phone number).

Yours Truly,
(Name)
(Title)

### Sponsor Receipts

You can make copies of this page to provide receipts to sponsors who have donated.

Junior Achieveme	
<b>A</b> Achieveme	nt°
Bowl-A-Thon Don	or Receipt
Dear :	
Your donation will be used a no goods or services in retur aw. Junior Achievement is Southern Nevada is #88-03	uctible \$ contribution in support of the 2018 Bowl-A-Thon. to support Junior Achievement of Southern Nevada. Since you received rn for your donation, all contributions are tax deductible as allowed by a registered 501(c)3 organization, Tax ID for Junior Achievement of 54481.  Bowler Name (please print)
Bowler Signature:	Bowler Company Name:
Bowl-A-Thon Don Dear :	_
Your donation will be used no goods or services in returaw. Junior Achievement is Southern Nevada is #88-03	uctible \$ contribution in support of the 2018 Bowl-A-Thon. to support Junior Achievement of Southern Nevada. Since you received rn for your donation, all contributions are tax deductible as allowed by a registered 501(c)3 organization, Tax ID for Junior Achievement of 54481.  Bowler Name (please print)
	Bowler Company Name:
	Bowler Company Name.
Junior Achieveme Bowl-A-Thon Don	or Receipt
Your donation will be used a goods or services in return aw. Junior Achievement is Southern Nevada is #88-038	
Date	Bowler Name (please print)
Bowler Signature:	Bowler Company Name:

# Sample Sponsor Thank You Letter

Date

Ms. Jen Smith 123 Giving Way Donation, CA 99999

Dear Jen:

Thank you for sponsoring me in the Bowl-A-Thon benefiting **Junior Achievement**. Your donation of **\$x** was much appreciated -- in total I was able to raise more than **\$x** for students in Clark County!

Junior Achievement of Southern Nevada will provide programs to nearly 20,000 young people in grades kindergarten through twelfth with their message of economic education, workforce readiness and the importance of staying in school. Your donation is helping to make Junior Achievement's outstanding accomplishments possible.

Again, thank you for your thoughtful contribution.

Sincerely,

Ima Bowler

### Lane Sponsorship Form

Selling Lane Advertising is just one simple way to raise money for the Junior Achievement Bowl-A-Thon! Companies have a unique opportunity to advertise at the Bowl-A-Thon! Lane ads can be purchased for \$500 each, and will be seen by nearly 2,000 bowlers and other friends of Junior Achievement! Those bowlers (potential customers), will see and recognize the company's name at the Bowling Centers. The 4' x 3' signs will be placed at the end of the lanes. The ad will look similar to below unless company is providing:

#### (Company Name/Logo)

**Proudly Supports** 

Financial Literacy, Economic Education, Work Readiness, Entrepreneurship



☐ Yes, my company would like	e to purchase lane ads @ \$500 each	
	select one)  Under Work Readiness Entrepreneurship	
Name of Company:(Please list as y	you would like it to be printed on banner), please print	
Contact Person:	Phone:	
Address:	City/State/Zip:	
$\Box$ I will be sending a check to:	Junior Achievement of Southern Nevada, Inc. 7220 S. Cimarron Rd., Suite 130 Las Vegas, Nevada 89113 ATTN: Special Events	
☐ I will be sending a check direct	ctly to the bowler who sold me the lane ad.	
Please fill out completely: Lane Ad Sales Person:		
Company:	Phone: Fax:	

Bowler Please Note: It is the responsibility of the bowler to fax this form to the Junior Achievement office at 214-0505 by **October 6, 2018**. Money collected for lane ads must be turned in with all other pledge money by the deadline in order to qualify for the prize structure. Checks mailed directly to Junior Achievement before the deadline will count toward the prize structure.

### Bowl-A-Thon Prizes

RAISE	and WIN!!!	
\$5,000 +	\$500 MIStyle Gift Voucher	
\$4,200-\$4,999	\$450 MIStyle Gift Voucher	
\$3,800-4,199	\$400 MIStyle Gift Voucher	
\$3,200-3,799	\$350 MIStyle Gift Voucher	
\$2,600-\$3,199	\$300 MIStyle Gift Voucher	
\$2,000-\$2,599	\$250 MIStyle Gift Voucher	
\$1,600-\$1,999	\$200 MIStyle Gift Voucher	manufacture of the second
\$1,300-\$1,599	\$150 MIStyle Gift Voucher	STORMS ST
\$1,000-\$1,299	\$100 MIStyle Gift Voucher	POT CONTROL OF THE POT CONTROL O
\$700-\$999	\$75 MIStyle Gift Voucher	Control from Contr
\$500-\$699	\$50 MIStyle Gift Voucher	
\$200-\$499	\$25 MIStyle Gift Voucher	

#### What are MISTYLE Gift Vouchers?

MISTYLE Gift Vouchers offers unique selections of carefully chosen gift certificates. Winners are allowed to select their favorite store/restaurant from a participating list. The winner is then responsible for mailing in the voucher to receive the gift certificate. Some of the stores participating in MISTYLE Awards are: The Gap, Maggiano's, Chili's, Pottery Barn, Dillard's, Barnes and Noble, Macy's, Express, KB Toys and many more.

Vouchers must be redeemed for the gift certificate by the expiration date. The vouchers are not replaceable and not redeemable for cash. Stores are subject to availability and change.

Prizes are based on dollars collected by individual bowlers who turn in their money by the deadline (the deadline is your assigned bowling date). Prizes are not cumulative. Money collected and turned in after the deadline will not be applicable toward prizes. Gift Vouchers will be sent to the Company Coordinator for distribution.

### Frequently Asked Questions

The following information will be your guide through the coming months. Please use it to answer basic event questions about your participation in Junior Achievement's Bowl-A-Thon

#### What is Bowl-A-Thon?

Bowl-A-Thon (BAT) is an exciting event that allows everyone to get involved. Companies recruit participants who then form teams of five. The teams raise donations in order to qualify for prizes. On a specified date, all the teams from one company assemble to bowl. **This is a great team building event and a good time had by all.** 

#### How do I get my company involved?

To get your company involved, choose a Company Coordinator (or volunteer yourself). The Company Coordinator then contacts Junior Achievement to sign up. After your company is signed up to participate, the Coordinator is responsible for finding Team Captains and participants.

#### How much is it to participate in Bowl-A-Thon?

There is a \$10 registration fee per bowler. This covers two games of bowling, ball, shoe rental, and a lucky raffle ticket. The registration fee does NOT factor in to prize eligibility. Please register for event prior to your bowl date.

#### When is the money due?

Registration and donations, including lane fees, are due to Team Coordinator on/before **October 19**.

#### How do I (the bowler) sign up?

Signing up is easy through our website. All bowlers must register online prior to the bowl-a-thon!!! Not only does it give you an easy way to fundraise, but it makes keeping track of your donations a lot more efficient. If you are your company's coordinator, definitely encourage participants to sign up online by the deadline so that you are more able to keep bowlers accountable.

#### When should I sign up?

Please sign up AT LEAST three weeks prior to your company's bowling date. The Bowling Centers request a head count and team rosters in advance so please register online as soon as you decide to participate.

#### Are my contributions tax deductible?

YES! Due to JA's 501c3 status, all contributions are tax deductible. Included in this manual is a receipt that includes the JA tax ID number. Please fill in your sponsor's donation amount before you give them their receipt. Registration fees are NOT tax deductible.

#### When and where is the event held?

Saturday, October 20 and Sunday, October 21 at The Texas Station Bowling Center.

#### How long is Bowl-A-Thon?

The day of the event is 2 hours. Bowlers should arrive 20 minutes prior to their scheduled start time

to allow for check in and shoe rental. After two hours, the alley must shut off the lanes to prepare for the next group so it is vital your group show up on time or they will not get to finish their games.

#### How do I win prizes?

Individual bowlers must raise a minimum of \$200 to be eligible for prizes.

#### When will I get my prizes?

Prizes are given out approximately one month after your bowling date.

#### Can I bring a friend?

YES! The more the merrier. We encourage Team Captains to recruit teams of whoever they choose: friends, family members, co-workers, neighbors, etc. If your friend just wants to attend the event and NOT raise donations or pay the registration fee, THEY MAY NOT BOWL but are welcome to observe.

#### Can I bring my children?

You can bring your children to the bowling center. Parents must be responsible for monitoring their own children.

#### What are the various methods of payment for donations?

We accept cash, checks (made payable to Junior Achievement), or credit cards online (Visa, Master Card).